

# The NASAP Newsletter

August, 1995

Volume 28, Number 6

## Summer Institute Scores Big Success In Boca Raton

Fifty people attended NASAP's Summer Training Institute in Boca Raton, FL last month, representing a 79 percent increase in attendance over last year's Institute, according to coordinator Bill Nicoll. "This clearly indicates a strong market for more extensive, quality training in applications of Adlerian psychology."

Institute attendees came from ten U.S. states, three Canadian provinces, Australia and Russia, Nicoll reports. They ranged from graduate students in counseling to professionals seeking continuing education; participants new to Adler to a few NASAP "old timers" looking for a refresher. Of the registrants, 28 percent were NASAP members and 72 percent non-members. Evaluations showed high marks for accommodations and facilities, as well as instruction and family counseling demonstrations, he said.

Participants new to Adlerian psychology requested information on NASAP and ICASSI '96. One has already chosen to join NASAP and two others left with the intention of looking into registering for ICASSI '95, if space was still available. "This confirms our hypothesis that a good training program would feed into other existing programs rather than compete with them," Nicoll noted.

### Dates To Remember:

Executive Committee Meeting  
Sept. 29-Oct. 1, Chicago, IL

Midwest Regions Conference  
Oct. 19-20, Fort Wayne, IN

Delegate Assembly Meeting  
Nov. 2-5, Chicago, IL

NASAP '96  
June 20-23, Baltimore, MD

## Executive Director's Message

### DA Defines Governing Positions

Even though the June/July Newsletter contained an article on NASAP honoring staff members, I would be remiss if I did not make some comments. I was completely and pleasantly surprised at the banquet in Minneapolis with the commemoration of my 20 years with NASAP. It would not have happened without extraordinary work by Mary Maguire and Jerianne Garber. My thanks to them and to all those who sent greetings or otherwise participated in the surprise event. I have appreciated the opportunity to work with so many encouraging and caring individuals and look forward to continuing with NASAP.

The Delegate Assembly took action on several items presented by committees at its meeting in Minneapolis. The following are items not reported in the June/July issue.

#### Officer Job Descriptions

The Delegate Assembly provides that the officers serve as the Executive Committee and describes the duties of the E.C. as a whole, but does not define the individual officer's duties. The Constitution Committee drew up job descriptions for each of the officers, which were subsequently approved by the D.A. In addition to duties associated with the name of the office, the Secretary and the Treasurer are to participate in the activities of a Standing Committee.

The job descriptions for the two vice presidents call for one to assume the regular duties of a vice president and to chair the Standing Committee on Development/PR/Membership. The other vice president is to attend to matters of the annual convention and other workshops and to serve as Chair of the Standing Committee on Convention/Workshops.

Numerous responsibilities for the President are described in the Constitution and By-Laws and the Committee put all of these into the job description for the President.

#### Convention/Workshop Committee

A statement was added to the proposal form noting that the presenter agrees to abide by the APA Ethical Principles as they might apply to his/her presentation.

The previous recommendation to go to Snowmass in Colorado in 1997 was rescinded and the committee will look for a new site with a local organization. (Note: A proposal has been received from APABC inviting NASAP to Vancouver in 1997.)

With the resignation of Linda Wise, a new contract is needed for Convention Coordinator. The committee drew up a new expanded job description and recommended that there be a search for a Meeting Planner; that applicants be reviewed by a hiring committee composed of the President, First and Second Vice Presidents and the Executive Director.

#### Development/PR/Membership Committee

To increase linkage and practical information sharing from local organizations to NASAP and back out to general membership, the committee recommended that Regional Delegates make formal, regular contact with heads of local Adlerian organizations and affiliates to collect

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## Major Psychology Magazine Recognizes Adler

In the May/June issue of *Psychology Today*, a popular consumer magazine, an article highlighting Edward Hoffman's recent biography of Alfred Adler, *The Drive For Self*, calls Adler "the father of self-help." The opening paragraph states: "If America's favorite pastimes are sex and



Edward Hoffman

baseball, self-help groups might run a close third. So it's a bit of a surprise to learn that such an American institution owes its existence to a Viennese psychoanalyst who became an arch-enemy of Freud and whose theory of human happiness was behind it all."

The article gives a brief description of Adler's life and cites some of his important contributions to modern psychological theory. Quoting Hoffman, it notes that Freud's view of human nature was "dark and sensual" compared to Adler who was "bubblingly optimistic." In closing, the article states: "Now that Freud's in disfavor, Adler's star may be rising."

### NASAP Members Come From All Professions

Information on the make-up of NASAP members gleaned from material being prepared for the *1995 NASAP Membership Directory*:

**Occupation:** About 52% of 1995 NASAP members list some area of counseling as their major occupation. This includes psychologist, psychotherapist, psychiatrist, therapist, social worker and counselor. About 11% list something to do with education, another 11% are students or interns, 4% administration, 3% medical, 3% retired, 2% consultant. Other occupations include: actor, business, clergy, deputy sheriff, homemaker, marketing, mediator, physicist, promoter of Adlerian Psychology, retailer, sales, speaker, state trooper and syndicated columnist.

**Education:** About 8% of 1995 NASAP members have a bachelor's degree, 48% a masters, 27% a doctor's degree and 3% have an M.D. degree.

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## Minneapolis Convention Tapes Are Now Available

Enclosed with this Newsletter is an order form for the audiotapes available from the 1995 convention presentations and workshops. Tapes should be ordered directly from Audio Archives. An 800 phone number and a fax number are listed on the back of the order form.

The central office has the order forms available from all the previous NASAP conventions. These tapes can still be ordered from Audio Archives. For a copy of order forms from previous years, contact the central office, phone and address in the editorial box on this page.

### Section Reports

**ACT:** Members of the Adlerian Counseling and Therapy Section presented **Lois Nugent** with the *Distinguished ACT Member* award at their meeting during the Minneapolis Convention for "her many contributions to ACT, NASAP and to the field of Adlerian psychology." Last year's recipient, Tom Beames, was present to say a few words because he had been unable to personally receive his award last year.

Susan Pye Brokaw, Digby Clark and Joyce McKay were elected to the ACT Leadership Council. They will serve with current members Mary J. Maguire and Lois Nugent.

**Social Equality:** Members of the Leadership Council were selected as follows: Patricia Kyle, Treasurer; Carole Aderholdt, Program Chair, and Pat Juare, member-at-large. Ninfa Martinez-Lewis will continue as newsletter editor.

In discussing future directions for the section, the group decided the major challenge was to spread Adlerian ideas to other organizations interested in multicultural issues. It was also underscored that following Adlerian principles in NASAP was a must responsibility.

### Region Reports

**Regions 2A-2B:** The two regions met together for the first half of the meeting and discussed possibilities of a combined conference. Nineteen people signed up to attend a meeting to plan for a future regional conference.

(continued on page six)

## More From '95 Convention



Larry Hedberg, President of the Alfred Adler Institute of Minnesota, (left) and Mary Jamin Maguire, President of NASAP, address the Minneapolis convention luncheon group on Saturday afternoon. The Minnesota Institute hosted this year's convention.



Mim Pew accepts an award from the Minnesota Adler Alumni Association in recognition of her being a "true Adlerian". In the recognition speech, Mim was described as "one who exemplifies the spirit of social interest and the art of encouragement." She practices what Alfred Adler preached in psychotherapy, in education as an instructor at the Institute, and in her own family life, it was noted.

Mary Maguire (left) presents an Apple Award to Jonathan Bundt, Chairman of the '95 Minneapolis Convention. Mary told the luncheon audience that the award was given in appreciation of his contribution to the success of this year's event.



## Three Receive New Certificate of Study

Elaine Davies, Daniel Eckstein and Nancy Kuykendall are the first recipients of NASAP'S new *Certificate of Study in Adlerian Psychology*. The certificates were awarded at the Convention banquet.

The Certificate is available to members who have 90 hours of documented training from attendance at NASAP conventions, training institutes, or regional conferences. Of the 90 hours, at least 24 must be from intensive workshops. Intensive is defined as one full day or at least six or more hours.

Until January, 1996, special consideration will be given those who have completed study hours prior to the establishment of current standards, and requirements may be waived on an individual basis. Applications are available from the central office.

## DA Defines Positions

*(continued from page one)*

and distribute information for the purpose of enhancing membership involvement.

To address the issue of regaining lost members and gaining new members, the committee recommended that Regional Delegates phone non-renewals and conduct a structured interview; that the results be mailed to the central office with a copy to the chair of the committee.

### Education Committee

The committee recommended that an asterisk be placed in the Membership Directory by the names of those holding a Certificate of Study.

A Directory of Adlerian academic opportunities at colleges, universities and institutes will be published and updated every even numbered year.

### Publications Committee

It was recommended that advertising be accepted for the Newsletter, to be printed on an insert page; price to be set by the E.C. after central office has collected relevant cost information; that a disclaimer statement be included regarding non-endorsement.

Committees were not able to cover all their agenda items and will be working on them for presentation at the next meeting to be held the first weekend in November.

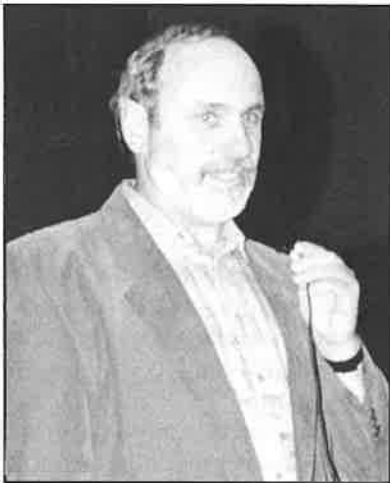
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### NASAP Members Receive Invitation



Horst Groner (pictured left), Secretary-General of the International Association of Individual Psychology, attended NASAP's 1995 Convention in Minneapolis and extended an invitation to other participants to come to England in 1996 for the 20th International Congress of Individual Psychology to be held at Oxford University August 4-8. The main topic of the Congress will be *To Preserve and to Change -- Individual Psychology in a Network of Recent Developments* with the following subjects to be covered: Theories of Individual Psychology, Methods of IP,

Society and IP, and History of IP. For information about the Congress, contact Horst Groner, Secretary-General IAIP, Marktstr. 12, D-99867 Gotha, Germany, Tel./Fax 49-3621-401060.

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A NASAP MIDWEST CONFERENCE is scheduled for October 19-20 in Fort Wayne, IN. Regions 2A, 2B, 4A and 4B are all invited to attend. Entitled *Conflict: Resolution or Aggression* the conference will feature full-day, half-day and 90 minute presentations. Contact: John Newbauer, 219/424-0411, fax 219/424-3530.

### Region Reports (contin. from page two)

Region 2B discussed methods of possible regional development. It was suggested that members present workshops at other conferences to make Adlerian presence known. Twenty people signed up for a task force to come up with a plan for this development. It was also suggested that successful NASAP summer institutes be recycled to the various regions.

Regions 5A and 5B met jointly and discussed various ways of networking with other region members. Some of the ideas explored were electronic bulletin board or E-mail and an expanded NASAP newsletter which would include more regional information. In other concerns, Howard Garrell proposed writing a grant request for working with the physically challenged. Digby Clark offered to assist him.

The group also discussed promoting the annual convention with flyers to colleges, talk show publicity, and sponsorship by pharmaceutical companies. It was suggested local groups could do advanced publicity in their own region.

## Donations

(NASAP wishes to thank its donors and Century Fund contributors. Below are contributions through July 14).

The South Carolina Society of Adlerian Psychology donated \$1,000, designating \$400 to be used as seed money for a conference in the new Region 3B. The "old" Region III donated \$400, which is also designated for Region 3B.

### Adler/Dreikurs Century Fund

Business & Organization Section  
Education Section

### A/D ICASSI Match

Audrey R. Greenberg  
Bill and Peggy Foege  
Francesca A. Peckman  
Gunter Maltz

In honor of Harold Mosak  
Renee Dushman

### \* \* News From Members \* \*

The Adlerian Psychology Association of BC announces its graduate program will now be called the Adler School of Professional Psychology BC to acknowledge its affiliation with the Adler School in Chicago. APABC says it hopes to retain its original name as the organizational branch which will provide community-based work with local parents and teachers.

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Region 5A is planning a moonlight boat ride off the shores of Long Island as a combination social/fundraiser on September 10. Delegate Del Eberhardt invites Adlerians throughout northeast U.S. and Canada to participate. Surplus proceeds will benefit the Adlerian Center of New York City. For reservations contact Del, 718/442-8797 or Ellen Mendel, 212/662-4193.

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Tanya Adler reports that her husband, Kurt Adler, is home from the hospital and doing well.

## Can We Make Our Children Happy?

By Steven A. Maybell

The most important task any of us could have is the task of parenting our children. Yet this is the one task where mandatory education or licensing is not required -- and children do not come with an owner's manual!

How do we learn how to parent? The reality is that we learn from our own parents and from the so-called "experts". Since the middle of the century, these experts have legitimately been warning us that coercive and punitive approaches to parenting damages a child's self-esteem and is therefore undesirable. However, they have also educated us to believe that we must not do anything to our children that might make them unhappy or uncomfortable, and that by doing so we diminish the child's sense of personal worth. Our job, they insist, is to assure that our children are always happy, always comfortable.

Based on my years of experience as a parent, parent educator and family counselor, I am convinced that we have all been deceived. The "experts" formula, that *happiness + comfort = self-esteem* does not add up.

How is self-esteem developed? Where does it come from? The answer is in the term. *Self-esteem* can only come from ourselves, from a belief in ourselves and our own ability and competence. The belief in ourselves, our sense of self-sufficiency is only derived by having the opportunity to handle things ourselves, to be given the responsibility to manage a new task, a new territory. The formula above directly subtracts from this process. Parents who see it as their job to make their children happy help foster dependency, which is the exact opposite of self-sufficiency and self-esteem. Parents who strive to make their children comfortable deny their children the opportunity to take on a new challenge, which will naturally be uncomfortable.

For a child with self-esteem, when a new challenge arises he/she thinks, "This is a challenge, a problem, and I have a good person to rely upon: me." Whereas the dependent child thinks: "Where is the person who can solve this problem for me?"

Self-sufficiency and self-esteem can be fostered in very specific ways. For example: (1) Giving a young child the experience of sleeping in his/her own bed, and refusing to permit the child to sleep in the parent's bed. (2) Handing the responsibility for school performance and school problems to our children (while staying interested in the learning process, and making ourselves available as consultants.) (3) Teaching our children to do their own laundry and then handing this task over to them. (4) Giving our children in their early teen years the responsibility of choosing and managing their own bedtime.

An interesting life paradox is that by trying to make our children happy and comfortable, we are sure of adding to their discomfort and misery as they face life as a dependent person. By allowing them the opportunity to take on more and more life responsibilities with every passing year, which will include some unhappiness and discomfort, we are giving them the greatest gift imaginable: the gift of self-esteem.

# # # #

### \* \* \* News From Members \* \* \*

Walter "Buzz" O'Connell wishes to thank Amy Lew, Jane Nelsen, Don Dinkmeyers, Sr. and Jr., and Riki Intner for contributing Adlerian books for his community work with schools and families. Buzz says he loans these books to encourage family meetings and other Adlerian ideas with his clients and would appreciate more contributions for his lending library. Please send them to Buzz at 106 Kelley Rd., Bastrop, TX 78602.

## News and Events from the Regions

### Regions 1A - 1B

**Vancouver, BC** - The Adler School of Professional Psychology BC (the graduate program of the Adlerian Psychology Association of BC) announces their fall registration will run August 15 through September 2. For a schedule of classes contact: ASPPBC, 604/874-4614, fax 604/874-4634.

**Seattle, WA** - The Puget Sound Adlerian Society has invited Barbara Coloroso to speak at a fund-raiser on August 23. She will discuss issues on how to raise children. PSAS is sponsoring the event with the Overlake Hospital Medical Center. Contact: PSAS, 206/527-2566.

### Regions 2A - 2B

**Minneapolis, MN** - The Alfred Adler Institute of Minnesota will begin its fall classes Oct. 1. Registration closes September 15. Contact: AAIM, 612/988-4170, fax 612/988-4171.

**Chicago, IL** - The Adler School of Professional Psychology's fall classes will begin September 26. Graduation will be held October 22. For more information or schedule contact: ASPP, 312/201-5900, or fax 312/201-5917.

**Evergreen Park, IL** - The Interaction Institute Adlerian Counseling and Consulting Center will present a one-day seminar, *Cross-Culture Communication - Barriers and Bridges: Changing Conflict Into Cooperation*, September 8 and again September 23. The seminar will evaluate and clarify cross-culture interaction and blatant or subtle stereotyping that contaminate cooperative communication. A total of 7.5 CE's have been approved by IAODAPCA. For further information call 708/422-1848.

### Regions 3A - 3B

**Tampa, FL** - The Florida Adlerian Society has issued a call for proposals for their first annual conference to be held here November 3-4. The conference will be entitled, **A Deeper Understanding of Adlerian Psychology**. To receive a proposal application contact: Gloria Elwell, Youth & Family Alternatives, 12252 U.S. Hwy. 301, Dade City, FL 33525, 904/521-1463 or 904/583-3572.

**Myrtle Beach, SC** - The South Carolina Society of Adlerian Psychology will hold its annual conference at Springmaid Beach September 22-24. Among presenters are well-known Adlerians Bob Powers, Jane Griffith, Norma Lou McAbee and Barbara Fairfield. For registration information contact: Frank Walton, 803/798-0300, fax 803/798-9005.

### Regions 4A - 4B

**Fort Wayne, IN** - The Alfred Adler Institute of Fort Wayne will begin classes in late September. For registrations information and schedule contact: Jan Richmond, 219/461-5845, fax 219/461-5700.

**Kensington, MD** - The Parent Encouragement Program offers many problem solving courses for parents. The schedule includes *She Hit Me First! Fighting, Feuding and Aggressive Play* led by Linda Jessup on August 9. Parents will explore methods of conflict resolution. Contact PEP, 301/929-8824, fax 301/929-8834.

### Regions 5A - 5B

**New York, NY** - The Alfred Adler Institute of New York's class schedule begins October 5. Registration will be held September 12, 14, 19 and 21. Contact: AAINY, 212/974-0431 or 212/923-5600.

**Toronto, ON** - The Adler School of Professional Psychology Ontario announces registration is now open for its fall classes which will begin September 9. For a schedule contact: Registrar, Adler Ontario, 416/480-2303, fax 416/480-9358.

**Montreal, QC** - The Adler Graduate School of Psychology Montreal's fall schedule includes: Psychodynamics of Psychopathology: Adlerian with Seymour Schneider, September 8-10 (Part I), 22-24 (Part II); and Principles of Adlerian Psychology with Gerald Mozdzierz, September 29-30, October 1 (Part I), October 13-15, (Part II). Contact: AGSPM, 514/482-8789, fax 514/482-8785.

**Montreal, QC** - The Alfred Adler Institute of Quebec announces a fall workshop series focusing on Advanced Therapeutic Training and Supervision. The first will be September 16 with Robert Sherman on *Using the Energy of Resistance to Motivate Change*. Contact: AAIQ, 514/731-5675, fax 514/731-9242.

### Regions 6A - 6B

**San Diego CA** - The Americas Institute of Adlerian Studies announces a three-course *Program for Professionals in IP*. Each 3-1/2 day course may be taken in any sequence and carries 30 APA CE or NBCC CE hours. Next course scheduled is *Assessing Individual and Group Styles*, September 14-17. Contact: Lois Nugent, AIAS-SDC, 619/967-5016.

**Tucson, AZ** - The Adlerian Society of Arizona will hold a social/educational forum September 8 on *The Painting of Early Recollections* with Susan Speer. CE credits are available. Contact: Shirley Pinkerton, ASA, 520/575-2780.



# North American Society of Adlerian Psychology

## 43rd Annual Convention and Workshop

### RE-EXPERIENCE THE CONVENTION (via audiotape)

May 25-28, 1995 / Marriott City Center Hotel / Minneapolis, Minnesota

### Healing Community: An Adlerian Approach

### Connection - Cooperation - Contribution

As a special service to its members, the North American Society of Adlerian Psychology provides this excellent opportunity to revisit its 43rd Annual Convention and Workshops via cassette. Enhance your growth and heighten your understanding of Adlerian Psychology and its concepts of social equality, mutual respect, encouragement, holism, and optimistic view of human potential. Learn how today's concepts and applications are being used creatively in education, community programs; business, and the arts, as well as in counseling, therapy, and clinical practice. Further your professional development and share in the experience today.

#### PRE-CONFERENCE WORKSHOPS

- \_\_\_ I50524-010-013    \$36.00 (4 tapes)    **Healing Processes with Couples:** M. Pew, M.S.W., L.I.C.S.W.; J. Bitter, Ed.D., N.C.C.
- \_\_\_ I50524-020-023    \$36.00 (4 tapes)    **An Adlerian Perspective on Assessment and Treatment of DSM-IV Personality Disorders:** R. Kern, Ph.D., L.P.C., A.A.M.F.T.; L. Sperry, M.D., Ph.D.

#### CONVENTION PROGRAM

- \_\_\_ I50524-030,031    \$18.00 (2 tapes)    **Keynote Address: Healing Community:** R. Kopp, Ph.D.
- \_\_\_ I50524-040,041    \$18.00 (2 tapes)    **Adlerian Counseling & Therapy: Creating and Empowering Healing Communities:** W. O'Connell, Ph.D., A.B.P.P.
- \_\_\_ I50524-050        \$9.00                **Social Equality: A.W.A.R.E.: Adlerian Intervention Model with Hate Crimes:** L. Nugent, L.C.S.W.; S. Hallidy, M.F.C.C.
- \_\_\_ I50524-060        \$9.00                **Potpourri: Open Forum Family Counseling:** O. Christensen, Ed.D., N.C.C., A.A.M.F.T.
- \_\_\_ I50524-070        \$9.00                **Potpourri: An Introduction to Adlerian Psychology:** E. Ferguson, Ph.D., L.P.C.
- \_\_\_ I50524-080,081    \$18.00 (2 tapes)    **Potpourri: Graduate Student Forum:** M. Stone, Psy.D.
- \_\_\_ I50524-090,091    \$18.00 (2 tapes)    **Theory & Research: The Life of Alfred Adler: Lessons for Healing Community:** E. Hoffman, Ph.D., L.P.
- \_\_\_ I50524-100        \$9.00                **Adlerian Counseling & Therapy: The Willhite-A Method of Early Memory Analysis:** R. Willhite, M.S.W., A.C.S.W.
- \_\_\_ I50524-110        \$9.00                **Theory & Research: Belonging, The Group and Social Interest:** E. Ferguson, Ph.D., L.P.C.
- \_\_\_ I50524-120        \$9.00                **Family Education: Positive Discipline for Preschoolers:** J. Nelson, Ed.D., M.F.C.C.; C. Erwin, R. Duffy
- \_\_\_ I50524-130,131    \$18.00 (2 tapes)    **Potpourri: Adapting Adlerian Parenting Groups for Diverse Populations:** A. Lew, Ph.D., L.M.F.T., L.M.H.C., C.C.M.H.C., N.C.C. Moderator
- \_\_\_ I50524-140        \$9.00                **Business & Organization: Leadership By Encouragement:** D. Eckstein, Ph.D., A.B.P.P., L.P.
- \_\_\_ I50524-150        \$9.00                **Adlerian Counseling & Therapy: Dream Analysis - An Adlerian Approach:** R. Willhite, M.S.W., A.C.S.W.
- \_\_\_ I50524-160        \$9.00                **Business & Organization: How to Write, Publish, and Market Your Book:** E. Weinhaus, M.A., L.C.S.W., L.P.C.
- \_\_\_ I50524-170        \$9.00                **Clinicians: Using the BASIS-A in Your Clinical Practice:** M. Wheeler, Ph.D., L.P.
- \_\_\_ I50524-180        \$9.00                **Education: Positive Discipline in the Classroom:** B. Scott, M.A., Ed.S.; J. Nelson, Ed.D., M.F.C.C.; L. Escobar, M.A.
- \_\_\_ I50524-190        \$9.00                **Business & Organization: Adler Goes to Work: Adlerian Management Psychology:** D. Hanson, Ph.D., L.P., C.M.F.C., N.R.H.S.P.P.
- \_\_\_ I50524-200        \$9.00                **Family Education: The Family That Works Together...:** R. Intner, M.A., M.F.C.C.
- \_\_\_ I50524-210,211    \$18.00 (2 tapes)    **Education: Building Classroom Community - Activities That Involve Students in the Discipline Process:** P. Kyle, Ph.D., L.P., C.S.C.

___ I50524-220	\$9.00	Education: Promising Practice in Education: Connections with Adlerian Principles: D. Emser, M.A.
___ I50524-230	\$9.00	Clinicians: Metaphor Therapy and Adlerian Psychology: R. Kopp, Ph.D., L.P.
___ I50524-240	\$9.00	Business & Organization: Between Common Ground: The Business of Developing an Adlerian Institute: N. McAbee, M.A.
___ I50524-250	\$9.00	Adlerian Counseling & Therapy: Healing Feelings: An Adlerian Integrated Approach to Helping Clients Deal with Their Emotions: G. McKay, Ph.D., L.P.
___ I50524-260	\$9.00	Clinical Decision Making: Applying Adler's Methodology: M. Stone, Psy.D., A.B.P.P.
___ I50524-270	\$9.00	Family Education: Teaching Logical Consequences Via Based Modeling and Practice: M. Popkin, Ph.D.
___ I50524-280	\$9.00	Luncheon Speaker: Edward Hoffman, Ph.D.
___ I50524-290,291	\$18.00 (2 tapes)	Adlerian Counseling & Therapy: A New Technique to Assess Adlerian Life Style Using Client Drawings: N. McAbee, M.A.
___ I50524-300	\$9.00	Education: Themes of Social Interest in Children's Open Class Meetings: T. Russo, Ph.D., L.P.
___ I50524-310	\$9.00	Theory & Research: The Narrative Study of Lives: Lifestyle Assessment as Qualitive Research: J. Bitter, Ed.D., N.C.C.
___ I50524-320,321	\$18.00 (2 tapes)	Clinicians: An Introduction to Brief Therapy of the Personality Disorders: M. Maniacchi, Psy.D., L.P.
___ I50524-330	\$9.00	Education: Strengthening the Home-School Connection the Cooperative Discipline Way: P. Voss, M.A., L.P.; L. Griffin, M.A., L.P.
___ I50524-340	\$9.00	Adlerian Counseling & Therapy: Healing the Self-Esteem: R. Bartholow, M.S.W., L.I.C.S.W. (Due to technical difficulties, the final 15 min. of the presentation is not on this cassette)
___ I50524-350	\$9.00	Theory & Research: Adler vs. Genetic Determinism: Therapeutic Implications: L. Page, Ph.D.
___ I50524-360	\$9.00	Education: Teaching Reasoning Skills in Schools and Homes: W. Roy, Ph.D.
___ I50524-370	\$9.00	Brief Therapy Strategies: How the Research Fits: K. Gfroerer; Y. Whitaker

### POST-CONVENTION WORKSHOPS

___ I50524-380-383	\$36.00 (4 tapes)	The Creative Imagination in Psychotherapy: R. Kopp, Ph.D., L.P., L. Gold, Ph.D., M. Pew, M.S.W., L.I.C.S.W.
___ I50524-390-393	\$36.00 (4 tapes)	Spirit and Soul in Adlerian Psychospirituality: W. O'Connell, Ph.D.
___ I50524-400-403	\$36.00 (4 tapes)	What To Do When the Client Is Stuck: Adlerian Use of Hypnosis Techniques: M. Wheeler, Ph.D., L.P.

**PRICING INFORMATION:** All sessions may be ordered individually or...PURCHASE THE COMPLETE CONFERENCE SET FOR \$450.00 AND SAVE OVER 20%. Complete package comes in attractive storage albums at no extra charge.

#### ORDER:

**BY PHONE:** With your credit card, please call: (800) 747-8069; (818) 957-0874 - 8:30-4:00 Pacific Time, Monday - Friday  
**BY MAIL:** Complete this form, enclose payment to: Audio Archives Int'l, Inc., 3043 Foothill Blvd., Ste. 2, La Crescenta, CA 91214  
**BY FAX:** FAX your order form with credit card information to: (818) 957-0876 - 24 hours/day; 7 days/week

#### MAIL ORDER FORM - NASAP 1995 CONVENTION AND WORKSHOPS

ALL PRICES ARE IN U.S. FUNDS

All tapes are covered by a lifetime guarantee - Defective tapes will be replaced free-of-charge \* FREE CASSETTE STORAGE ALBUM WITH EACH 6 TAPE PURCHASE \* All returned tapes after 30 days subject to 25% restocking fee \* We accept VISA, MasterCard, American Express, and personal or company checks payable to AUDIO ARCHIVES INTERNATIONAL, INC.

Check Enclosed  VISA  MasterCard  American Express Exp. Date \_\_\_\_\_

Account Number \_\_\_\_\_

Signature \_\_\_\_\_

Ship to: Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Daytime Phone Number \_\_\_\_\_

Total Selections at \$9.00..... \$ \_\_\_\_\_

Total Selections at \$18.00..... \$ \_\_\_\_\_

Total Selections at \$36.00..... \$ \_\_\_\_\_

Special Set Packages at \$450.00..... \$ \_\_\_\_\_

Additional 6 tape storage albums at \$4.00 each..... \$ \_\_\_\_\_

Additional 12 tape storage albums at \$6.00 each..... \$ \_\_\_\_\_

Mailing & Handling Per Order..... \$ 4.00

Foreign Mail/Hand. - ADD \$2/tape to \$75 max..... \$ \_\_\_\_\_

AMOUNT DUE..... \$ \_\_\_\_\_